PAPER-I: FINANCIAL MANAGEMENT

Answer all questions

(20 Marks)

- 1. a. What is the role of financial manager should play in a modern business organization?
 - b. Discuss the various techniques of financial analysis. Explain with illustrations.
- 2. a. Explain the different techniques adopted by the firms in Capital Budgeting process.
 - b. Sriram & Co is contemplating the following projects (A & B) as detailed below.

Calculate the NPV assuming at 10 % discount rate. And IRR of both the projects and suggest which project is more feasible?

Year	0	1	2	3
Project - A	Rs.40,000	Rs. 17,000	Rs.17,000	Rs.41,000
Project - B	Rs. 48,000	RS.22,000	Rs.22,000	Rs.23,000

- 3. a. Critically examine Modigliani and Miller theory of Capital Structure and firm valuation.
 - b. XYZ & Co has plans to issue 7,000, 11 per cent Debentures of Rs.100 each at a discount of 5%. The debentures are redeemable after 4 years and the commission payable to brokers and underwriters is Rs, 32,000. Calculate the After Tax Cost of the debt, if the tax rate is assumed as 50%.
- 4. a. What is stable dividend policy? Why should it be followed?
 - b. The following information is available in respect of ABC Ltd. It's EPS Rs.10, rate of return 20% and required rate of return on equity investment (Ke) is 16%. Find out the market price of the share under Gordon Model if the firm follows a payout of 50% and 25%.
- 5. a. Briefly explain factors that determine the Working Capital need of a firm.
 - b. What are the different inventory management techniques?.Explain

PAPER-II: MARKETING MANAGEMENT

Answer all questions

(20 Marks)

- 1. a. Explain the scope of marketing and discuss its significance in the modern world.
 - b. What are the criteria for successful Market Segmentation?
- 2. a. Explain different stages of product life cycle. What is Marketing strategy at each stage?
 - b. What are the various kinds of Pricing Strategies? Explain with examples.
- 3. a. What are the various factors that must be consider while making channel selection?
 - b. Explain the popular consumer promotion techniques adopted by marketers in India.
- 4. a. Explain the various kinds of services and their Marketing Strategies.
 - b. Discuss the methods available for measuring the quality of services.
- 5. a. Describe about various entry strategies for capturing global markets.
 - b. Write about the driving and restraining forces of global markets.

PAPER-III: HUMAN RESOURCE MANAGEMENT Answer all questions (20 Marks)

- 1. a. HRM serves as one of the core functions of an organization. Illustrate with examples.
 - b. Describe the place of HR Department in modern business organizations.
- 2. a. What are the factors affecting manpower planning? Explain its process.
 - b. State the features of a sound recruitment policy of a software development company.
- 3. a. What is the importance of training and development? How do you identify the needs of training and development?
 - b. Distinguish between training with learning. What are the different types of training methods?
- 4. a. Describe the administrative and developmental purposes of performance appraisal?
 - b. Explain the different types of performance appraisal methods.
- 5. a. Discuss the role of various participants in industrial relations of Indian organizations.
 - b. What are different schemes of employee participation in management?

Elective (A) –Accounting PAPER-IV: FINANCIAL ACCOUNTING AND AUDIT (FAA) Answer all questions (20 Marks)

- 1. a. explain the nature, objectives, and importance of Ratio analysis.
 - b. From the following information. Prepare (i) a Statement showing changes in Working Capital (ii) Profit and Loss adjustment A/c and funds Flow statement.

Liabilities	2019-2020 ₹	2020-21 ₹	Assets	2019-20 ₹	2020-21 ₹
Equity share	1,00,00,000	1,20,00,000	Building	87,00,000	1,07,00,000
capital per 1					
@100					
General Reserve	10,50,000	10,00,000	Machinery	53,00,000	45,05,000
Share premium	7,30,000	7,00,000	Motor car	34,00,000	27,20,000
10% Debentures	50,00,000	34,00,000	Copyright	1,40,000	1,20,000
Bank OD	10,00,000	8,00,000	Short term	10,00,000	XX
			investment		
Creditors	`15,00,000	11,00,000	Stock	5,20,000	4,60,000
Provision for	4,30,000	2,05,000	Debtors	4,80,000	5,00,000
taxation					
			Bank	1,70,000	2,00,000
	1,97,10,000	1,92,05,000		1,97,10,000	1,92,05,000

- 2. a. State any Twelve Indian Accounting standards.
 - b. Following are the particulars of EFT limited, basing on which compute the value of a share under: (i) Net Assets Method and (ii) Yield Method.

Equity share capital 100 fully paid	₹	40, 00,000
9.5% Debentures	₹	20,00,000
Fixed Assets	₹	50,00,000
Goodwill	₹	3,00,000
Trade investments	₹	5,00,000
Non trade investments	₹	7,00,000
Current Assets	₹	6,50,000
Current Liabilities	₹	4,00,000

Profits after tax for the last three years were ₹ 8, 00,000, ₹ 7, 00,000 and ₹ 6, 00,000 Expected Normal rate of return is 15%.

- 3. a. Explain the procedure adopted in preparing Consolidated financial statements.
 - b. The following H. Limited and S.Limited Balance Sheet for the year ended 2019-20.

Liabilities	H.Ltd. 2019-20 ₹	S.Ltd. 2019-20 ₹	Assets	H.Ltd. 2019-20 ₹	S.Ltd. 2019-20 ₹
Equity share capital per 1 @ 100 each	1,20,00,000	80,00,000	Land & Building	72,00,000	57,60,000
Reserve and surplus	20,00,000	15,00,000	Plant	54,00,000	45,90,000
P&L Account	24,00,000	12,00,000	Goodwill	2,00,000	1,80,000
11% Debentures	15,00,000	34,00,000	Investment in S Ltd. Equity shares at face value	48,00,000	
Sundry creditors	4,70,000	3,30,000	Other investments		50,000
Bills payable	`3,00,000	2,00,000	Stock	6,40,000	6,00,000
Outstanding rent	1,86,000	3,20,000	Debtors	4,22,000	2,20,000
			Cash at Bank	1,94,000	1,50,000
	1,88,56,000	1,15,50,000		1,88,56,000	1,15,50,000

Other information:-

On 1st April 2019 H. Ltd. Acquired 48,000 shares from S. Ltd., at the time of acquisition of shares S. Ltd. has balance in Reserves and Surplus $\stackrel{?}{\stackrel{?}{$\sim}}$ 4, 00,000 and Profit and Loss Account credit balance of $\stackrel{?}{\stackrel{?}{\stackrel{?}{$\sim}}}$ 5, 00,000.

Prepare a consolidated balance sheet as at 31st March 2020.

- 4. a. What are the objectives and importance of Financial Reporting?
 - b. Draw the format of Part –I Schedule III Balance Sheet to the Companies Act 2013.
- 5. a. State the qualifications and disqualifications of an Auditor.
 - b. What are the ethical requirements of an Auditor?

PAPER-V: ELECTIVE ACCOUNTING: COST MANAGEMENT AND AUDIT

Answer all questions

(20 Marks)

- 1. a. Explain the Material Cost Control techniques.
 - b. Discuss the Business functions of Value Chain.
- 2. a. Explain the benefits and weaknesses of Activity Based Costing.
 - b. Write in brief about Activity Based Budgeting.
- 3. a. Elucidate Trade off between Quality and Price.
 - b. Differentiate between Cost reduction and Cost control.
- 4. a. From the following information calculate:
 - (i) Material Price Variance
 - (ii) Material usage Variance and
 - (iii)Material Cost Variance

Product	Standard		Actual	
	Qty Rate		Qty	Rate
	Kg	per Kg	Kg	per Kg
A	1020	150.00	1025	148.00
В	1040	140.00	1050	150.00
С	980	160.00	960	150.00
D	1000	80.00	1020	82.00

- b. Explain the role of Cost accountant.
- 5. a. Briefly explain the objectives of Cost Audit.
 - b. Discuss the salient features of Cost Audit Programme.

Paper IV: Elective (B) ADVANCED BANKING: BANKING AND FINANCIAL INSTITUTIONS

Answer all questions

(20 Marks)

- 1. a. Write a note on classification of banks in India.
 - b. Discuss the role of banks and financial institutions in the economic development of India.
- 2. a. Explain the impact of Banks Nationalization on Indian Economy.
 - b. Write briefly about Narasimhan Committee Recommendations I & II on banking sector.
- 3. a. Explain the quantitative and qualitative credit control methods of RBI.
 - b. State the working of banking regulatory mechanism in India.
- 4. a. Discuss the challenges and prospects of financial institutions.
 - b. Describe the fund and non-fund based services offered by financial institutions in India.
- 5. a. What are the recent trends and experiences of Universal banking in India?
 - b. What is Universal banking? What are the features and implications of Universal banking in India?

Paper V: Elective (B) FINANCIAL MARKETS AND SERVICES Answer all questions (20 Marks)

- 1. a. Explain the structure of financial system.
 - b. Explain features, functions and significances of capital markets.
- 2. a. What is meant by financial services? Discuss the responsibilities of merchant bankers.
 - b. What are the features of Venture capital? Discuss the advantages and disadvantages of Venture capital.
- 3. a. What is leasing? Discuss the types of leases.
 - b. What are the types of financial services available? Discuss the growth of financial services in India.
- 4. a. What is Credit rating? Explain the functions of Credit rating.
 - b. Discuss the types and advantages of factoring.
- 5. a. What are the functions of Mutual funds?
 - b. Discuss the role of NSDL and CSDL in security operations.