

# **LEADERSHIP SKILLS**

## **B.Com (Major)**

### **FIRST SEMSTER**

#### **SECTION - A ( 4 x 5 = 20 Marks )**

**Answer any Four Questions :**

1. Personality
2. Life – Span Approach
3. Rating – Scale
4. Interviews
5. Observation
6. Importance of Leadership
7. Leading of a Team by Leader
8. Situational Tests

#### **SECTION - B ( 3 x 10 = 30 Marks )**

**Answer any Three Questions :**

9. Define Personality traits ? State in details of big Five Personality Traits.
10. Analysis Various Personality Development Theories.
11. Write about Building self confidence.
12. What is Leadership. Write its Characteristics.
13. Write an Essay on Leadership of JRD Tata.

# **ENTREPRENERSHIP DEVELOPMENT**

## **B.Com (Major)**

### **FIRST SEMSTER**

#### **SECTION - A ( 4 x 5 = 20 Marks )**

**Answer any Four Questions :**

1. Successful Entrepreneur.
2. Start – Ups.
3. Entrepreneur v/s Entrepreneurship.
4. Characteristics of Project.
5. ARR (Average Rate of Return)
6. Benefits of SIDBI.
7. Tax Holiday.
8. Industrial Estates.

#### **SECTION - B ( 3 x 10 = 30 Marks )**

**Answer any Three Questions :**

9. Define an entrepreneur ? Explain briefly the characteristics.
10. Explain the role of entrepreneurship in economic development of a country.
11. Explain the differences between Entrepreneur and Professional Manager.
12. Define Project Report. Explain the various components of Project Report.
13. Explain about Small Industries Development Corporation (SIDC)