

ANDHRA UNIVERSITY



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All Official letters, packages etc, should be addressed to the Registrar by designation and not by name.

Visakhapatnam,
Dt: 30-07-2022

No. LI (1)/U.G. Courses/ MQP/2020-21

From: **THE REGISTRAR**

To

The Controller of Examinations,
Andhra University,
Visakhapatnam.

Sir,

Sub: Approval of Model Question Papers - Reg.
Ref: B.B.A Model Question Papers.

With reference to the above, I am by direction to inform you that the Choice Based Credit System, U.G. Courses (w.e.f. 2020-2021) Model Question Papers has been approved as detailed below:

| S.No. | Subject/Email dated | Name & Designation | Name of the College | Model question paper | Name of the Paper |
|-------|---------------------|--------------------|---|----------------------|--|
| 1. | BBA / 16-07-2022 | Principal | Satya Degree & PG College, Vizianagaram | IV-Sem MQP) | 1.Training and Development (Paper-1) 2. Training and Development (Paper-2) 3.Business Law (Paper-1) 4. Business Law (Paper-2) 5. Micro, Small and Medium Enterprise (paper-1) 6. Micro, Small and Medium Enterprise (paper-2) 7. International Business Papers 8. Cost and Management Accounting (Paper-1) 9. Cost and Management Accounting (Paper-2) 10.Financial Services papers |

Hence, I request to arrange to circulate the same among the Teaching Staff and Students concerned and placed in A.U. website.

Yours faithfully,

K. Uma Maheswari
(K. UMA MAHESWARI)
DEPUTY REGISTRAR (ACADEMIC)

Copies to:

1. The Dean of Academic Affairs, A.U., Vsp.
2. The Dean, U.G. & P.G, Professional Courses, A.U., Vsp.
3. The Dean, CDC, A.U., Vsp.
4. The Dean, Confidential, A.U., Vsp.
5. All Principals, A.U. Affiliated Colleges Offered in U.G. courses.
6. The Superintendent S.I Section for taking necessary further action.
7. The Secretary to V.C., Rector Table, P.A. to Registrar, A.U., Vsp.
8. The Director, Computer Centre, A.U., Vsp.
9. O.C. & O.O.F.

BACHELOR OF BUSINESS ADMINISTRATION

TRAINING AND DEVELOPMENT

MODEL PAPER-1

PART-A(5*5=25)

Answer any five from the following eight questions

1. Explain the importance of training?
2. Write short note on training policy?
3. What are the advantages of off the job training?
4. Write short notes on apprenticeship training?
5. What are the limitations of audiovisual aids training?
6. Explain the significance of human resource development?
7. Write a short notes on job rotation method?
8. What are the benefits of career counseling?

Part-B(5*10=50 marks)

Answer the following questions

1. Discuss the benefits and nature of training and development?

Or

2. Explain the various steps in training programs?
3. a) What is simulation in training? give its advantages and disadvantages?
4. b) Explain the advantages and disadvantages of case study method?
5. c) Explain the benefits and limitations of T group training?
6. d) Explain corporate training development initiatives in India?

Explain the methods of managerial development in HRM?

Explain the components of development programs?

Explain various types of employee counseling?

Explain advantages and disadvantages of in basket technique?

Dr. M. V. S. A. ...
CHAIRPERSON ...
ANDHRA UNIVERSITY
VISAKHAPATNAM-530 007

BACHELOR OF BUSINESS ADMINISTRATION

TRAINING AND DEVELOPMENT

MODEL PAPER-2

PART-A(5*5=25)

Answer any five from the following eight questions

1. Explain needs for training?
2. State principles of learning?
3. What are the advantages of on-the-job training?
4. Write a short note on role playing?
5. What are the objectives of audio-visual aids training?
6. Explain the importance of development?
7. Write a short note on committee assignment?
8. Discuss the functions of project management?

Part-B(5*10=50 marks)

Answer the following questions

1. a) Discuss the responsibility of corporate trainer?
2. b) What is the strategic and operational plan for training?
3. c) Explain the various types of simulation in training?
4. d) What is vestibule training? give it advantages and disadvantages?
5. e) Explain the merits and demerits of T group training?
6. f) Explain the processes of human resource development?

Q.10. Discuss the purpose of management development?

Q.11. What are the factors influencing in development?

Q.12. Explain the steps for conducting coaching?

Or

Q.13. Discuss the various steps to incident management process?

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15.7.2020
Dr. M. V. SAI DEVA DAS
CHAIRPERSON - BOS
ANDHRA UNIVERSITY
VISAKHAPATNAM-530 030

BACHELOR OF BUSINESS ADMINISTRATION**Model paper – 1****Business Law****Time: 3 Hours****Max Marks: 75****PART-A (5x5= 25 Marks) (Short Answer Type)****Answer any five of the following questions:**

1. Explain the essential of valid offer.
2. Write note on Revocation of acceptance.
3. Distinction between Coercion and Undue Influence.
4. What are the advantages of public limited company?
5. Write short note notice and agenda.
6. Explain the Purpose of Statutory Meeting.
7. What are the duties and responsibilities of licensing officer.
8. Discuss the essentials of agreement to sell.

PART B (5x10= 50 Marks)**[Essay Answer Type] Note: Answer all the questions.**

9. A) Explain the classification in the basis of formation.

OR

- b) Discuss the various clauses Memorandum of Association.

- 10.A) Explain the essential for any valid meeting.

OR

B) Distinguish between Memorandum of Association and Articles of Association.

- 11.A) Explain the safety measures in Factories Act, 1948.

OR

b) Explain the Health provisions and safety provision of the Factory Act 1948.

12.A) Examine the Essential elements of Contract of Sale.

OR

b) Explain the provisions of Consumer Protection Act.

13.A) Explain the lieu of prospectus.

OR

b) What are the main objectives of the Indian Factories Act, 1948?

BACHELOR OF BUSINESS ADMINISTRATION

Model paper-2

Business Law

Max. Marks: 75

Time: 3 Hours

PART-A (5x5 = 25Marks) [Short Answer Type]

Answer any five of the following questions:

1. Explain the classification in the basis of formation.
2. The law is protecting a minor in all respect. Comments.
3. What are the Features of a Joint Stock Company.
4. Give the concept of One Person Company.
5. Discuss the essentials to constitute a special resolution.
6. What are the main objectives of the Indian Factories Act, 1948?
7. Write short note on conditions and warranties.
8. Explain the Unfair Trade Practice.

PART B (5x10= 50 Marks)

[Essay Answer Type] Note: Answer all the questions.

9. A) Explain the essential of valid contract.

OR

- b) Discuss the remedies for Breach of Contract.

- 10.A) Distinction between Private company and public company.

OR

- b) Explain the important provisions of the Factory Act 1948.

11. A) Explain the scope of Sale of

b) Explain the Performance

12. A) Explain the rights and duti

b) Explain the Health provis
1948.

13.A) What are the advantages

b) Explain the provisions of C

11. A) Explain the scope of Sale of Goods Act, 1930.

OR

b) Explain the Performance of a Contract of sale.

12. A) Explain the rights and duties of buyer.

OR

b) Explain the Health provisions and safety provision of the Factory Act 1948.

13.A) What are the advantages of public limited company?

OR

b) Explain the provisions of Central Consumer Protection Council.

SATYA DEGREE AND P.G COLLEGE
BACHELOR OF BUSINESS ADMINISTRATION
MICRO, SMALL AND MEDIUM ENTERPRISE

Model Paper – 1

PART A—(5x5=25marks)

Answer any FIVE from the following Eight questions.

1. Small Enterprise
2. Sickness
3. KIABD
4. MSMES
5. Ancillary Industries
6. Venture capital
7. Project formulation
8. Industrial estate

PART B—(5x10=50marks)

Answer the following

UNIT 1

9.A) Explain the small and medium scale enterprise.

Or

B) What are the Incentives provided to backward area and development?

UNIT II

10.A) Explain about KIABD, TEKSOC,

Or

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B) Explain the feasibility study.

UNIT III

11.A) Explain the sources of finance.

Or

B) Briefly explain about the venture capital.

UNIT IV

12.A) explain about sickness in small and medium enterprise.

Or

B) Explain about the Remedial measures of Sickness.

UNIT V

13.A) Explain about SIDO, SSIDC, SISI, DIC.

Or

B) State the ancillary industries and rural Industries.

SATYA DEGREE AND P.G COLLEGE
BACHELOR OF BUSINESS ADMINISTRATION
MICRO, SMALL AND MEDIUM ENTERPRISE MANAGEMENT

Model Paper – 2

PART A—(5×5=25marks)

Answer any FIVE from the following Eight questions.

1. DIC
2. Project identification
3. MICRO enterprise
- 4 Project report
5. What is Finance?
6. Marketing management
- 7 Tax holding
8. SIDBI

PART B—(5×10=50marks)

Answer the following

UNIT 1

9.A) Explain about Rural Industries in India?

Or

B) Discuss the objectives of State Financial Corporation?

UNIT II

10.A) What is sickness in small and medium enterprise?

Or

Discuss the role of Board for Industrial Finance reconstruction of India sick units

UNIT III

Explain the various sources of finance

Or

Explain in detail about subsidies incentives in enterprise

UNIT IV

How to select new plant location ? Discuss

Or

Explain about project Identification and Formulation.

UNIT V

Explain the role of Government in promoting Small and medium enterprises.

Or

Explain small and medium enterprises and significance in Indian economy.

Dr. M. V. S. A. I. C. A. M. S.
CHAIRPERSON, BUS. IN S.
ANDHRA UNIVERSITY
VISA KHAPATNAM-531001

1. Explain

2. Distinction

3. What is

4. Write a

5. What are

6. Write short

7. Write short

8. Discuss the limitations

PART B (5x12= 60 Marks)

[Essay Answer Type]

9. a) Discuss the factors

b) Discuss the approach

10. a) Explain the various factors

b) Explain the advantages

11. a) Explain the disequilibrium of balance of p

OR

b) What are the benefits of capital account c

12. a) Explain the functions of the WTO. ?

OR

b) Explain the provisions of NAFTA.?

13. a) Explain various documentation of export tr

OR

b) Explain the needs and objectives of EXIM p

B.B.A DEGREE EXAMINATION
Fourth Semester
COST AND MANAGEMENT ACCOUNTING
MODEL PAPER – I

Time: 3 Hours

Maximum: 75 Marks

PART – A (5 X 5 = 25 Marks)

1. Differences of Cost Accounting.
2. Define "Material Cost".
3. Explain about Common size Financial Statements.
4. Name any three accounting ratios based on sales.
5. Define Marginal Cost.
6. Explain about Weighted Average Method.
7. Explain about Balance Sheet Ratios.
8. What is Break-Even Point?

PART – B (5 X 10 = 50 Marks)

UNIT – I

1. Describe the Nature and Scope of Management Accounting.
- Or**
2. Point out the difference between Financial Accounting and Management Accounting.

UNIT – II

1. What are the selling overheads? How does it differ from works cost?

Or

2. Show the stores ledger entries as they would appear when using LIFO Method of pricing in connection with the following transactions.

| Date | Particulars | No. of Units | Value |
|----------|-------------|--------------|--------|
| 1 April | Balance b/d | 300 | Rs.600 |
| 7 April | Purchases | 200 | Rs.440 |
| 15 April | Issue | 150 | --- |
| 25 April | Purchases | 200 | Rs.460 |
| 30 April | Issues | 150 | --- |
| 5 May | Issues | 200 | --- |
| 15 April | Purchases | 200 | Rs.480 |
| 25 April | Issue | 250 | --- |

UNIT - III

Q.1. Discuss the nature of Financial Statements.

Or

Q.2. From the following information, prepare a Comparative Balance Sheet.

| Particulars | 31-03-2020 Rs. | 31-03-2021 Rs. |
|--------------------------------------|-----------------|------------------|
| Fixed Share Capital | 4,00,000 | 6,00,000 |
| Reserves | 2,00,000 | 3,25,000 |
| Sundry Creditors | 2,55,000 | 1,17,000 |
| Bank Over Draft | 7,000 | 10,000 |
| Total Liabilities and Capital | 8,62,000 | 10,52,000 |
| Plant and Machinery | 1,00,000 | 2,00,000 |
| Land and Buildings | 3,60,000 | 5,40,000 |
| Investments | 2,70,000 | 1,70,000 |
| Sundry Debtors | 1,00,000 | 88,000 |
| Cash-in-hand | 32,000 | 54,000 |
| Total Assets | 8,62,000 | 10,52,000 |

UNIT - IV

Q.1. What do you mean by Ratio Analysis? Discuss its Advantages and Dis-advantages.

Or

Q.2. From the following information calculate (a) Gross Profit Ratio (b) Net Operating Profit Ratio (c) Net Profit Ratio

| Particulars | Rs. |
|---------------------------------|----------|
| Net Sales | 5,00,000 |
| Cost of Goods Sold | 3,50,000 |
| Selling Expenses | 12,000 |
| Administrative Expenses | 8,000 |
| Interest Income | 5,000 |
| Loss on the sale of old machine | 12,000 |

UNIT - V

Q.1. Explain the difference between Marginal Costing and Absorption Costing.

Or

Q.2. How do you determine BEP? Show graphical presentation of Break Even Analysis.

Dr. M.V. SAI DEVA MANI
CHAIRPERSON - BOS for BBA
ANDHRA UNIVERSITY
VISAKHAPATNAM-530 003

B.B.A DEGREE EXAMINATION
Fourth Semester
COST AND MANAGEMENT ACCOUNTING
MODEL PAPER – 2

Time: 3 Hours

Maximum: 75 Marks

PART – A (5 X 5 = 25 Marks)

1. Explain the scope of Management Accounting.
2. Explain about Cost?
3. Explain the significance of Financial Statement Analysis.
4. How do you compute stock turnover ratio?
5. What is Contribution?
6. Explain about Idle Time.
7. Explain about Profit and Loss Account Ratios.
8. What is Margin of Safety?

PART – B (5 X 10 = 50 Marks)

UNIT – I

1. Distinguish between Financial Accounting and Cost Accounting.

Or

2. State any three methods of classification of cost.

UNIT – II

1. Define Cost. Explain various elements of cost.

Or

2. Show the stores ledger entries as they would appear when using FIFO Method of pricing issues in connection with the following transactions.

| Date | Particulars | No. of Units | Value |
|--------|-------------|--------------|--------|
| 1 May | Balance b/d | 300 | Rs.600 |
| 10 May | Purchases | 200 | Rs.440 |
| 15 May | Issue | 150 | --- |
| 20 May | Purchases | 200 | Rs.460 |
| 25 May | Issues | 150 | --- |
| 30 May | Issues | 200 | --- |
| 31 May | Purchases | 200 | Rs.480 |
| 1 June | Issue | 250 | --- |

UNIT – III

11) Explain about trend percentages as a tool of financial analysis.

Or

12) Using the following information, prepare a Common Size Balance Sheet.

| Particulars | 31-12-2019 Rs. | 31-12-2020 Rs. |
|--------------------------------------|-----------------|------------------|
| Equity Share Capital | 4,00,000 | 6,00,000 |
| Preference Shares | 2,00,000 | 3,25,000 |
| Reserves and Surplus | 2,55,000 | 1,17,000 |
| Long Term Debt | 7,000 | 10,000 |
| Total Liabilities and Capital | 8,62,000 | 10,52,000 |
| Plant and Machinery | 1,00,000 | 2,00,000 |
| Land and Buildings | 3,60,000 | 5,40,000 |
| Investments | 2,70,000 | 1,70,000 |
| Trade Debtors | 1,00,000 | 88,000 |
| Current Asset | 32,000 | 54,000 |
| Total Assets | 8,62,000 | 10,52,000 |

UNIT – IV

13) Briefly discuss the uses of Ratio Analysis.

Or

14) Calculate the following ratios from the given Balance Sheet.

(a) Current Ratio (b) Fixed Assets to Net Worth Ratio (c) Debt Equity Ratio (d) Return on Capital Employed.

| Liabilities | Rs. | Assets | Rs. |
|-----------------------------------|----------|----------------------|----------|
| 100 shares of Rs. 100 each | 60,000 | Land | 40,000 |
| General Reserve | 35,000 | Plant | 20,000 |
| 100,000 Equity Redemption Reserve | 5,000 | Machinery | 27,500 |
| 100,000 Term Loans | 20,000 | Investment | 25,000 |
| 100,000 Payable | 30,000 | Inventories | 30,000 |
| 100,000 for Tax | 5,000 | Bills Receivable | 13,500 |
| 100,000 and Loss A/c | | Cash and Bank | 12,000 |
| 100,000 | 1,000 | | |
| 100,000 Year | 20,000 | | |
| | 21,000 | | |
| | 1,76,000 | Preliminary Expenses | 8,000 |
| | | | 1,76,000 |

UNIT – V

15) What is Break-Even Point? What are the limitations of Break-Even Analysis?

Or

16) What do you understand by contribution? How is it related to profit?

Dr. M. V. S. S. S. MANI
CHAIRPERSON - BOS for BBA
ANDHRA UNIVERSITY
VISAKHAPATNAM-530 003

BBA 4th Sem Model Paper

FINANCIAL SERVICES

ANSWER ANY FIVE QUESTIONS (5*5=25)

1. Write an issue manager and his role in financial services?
2. Explain any one of the factoring services in India?
3. What is import leasing?
4. Define consumer finance?
5. Nature of national housing bank in India?
6. What is the process of pricing of a new issue?
7. What is hire purchase?
8. Elaborate about insurance services?

ANSWER FIVE QUESTIONS (5*10=50)

- a) What are the different types of financial services available in India?
(Or)
b) What is mutual fund explain different types of mutual funds?
- a) What is the meaning of factoring and role of factoring in financial services?
(Or)
b) Explain the theoretical framework of factoring services in India?
- a) Explain structure and funding of lease financing?
(Or)
b) Explain about hire purchase agreement?
- a) Explain different financial schemes for consumer durables?
(Or)
b) Define venture capital and explain its characteristics?
- a) What is housing finance explain the role of Housing finance bank in India?
(Or)
b) Elaborate the guidelines for extending refinance support to housing finance services?

Dr. M. V. S. S. S. S.
CHAIRPERSON - BOSSAT
ANDHRA UNIVERSITY
VISAKHAPATNAM-530 012

3BA 4th Sem Model Paper

FINANCIAL SERVICES

ANSWER ANY FIVE QUESTIONS (5*5=25)

1. What is public issue?
2. Define factoring and its features?
3. Define lease and types of lease?
4. What is credit card explain its features?
5. What is the role of National housing bank in India?
6. Who is an underwriter explain functions of underwriter?
7. What is venture capital financing?
8. Elaborate about mortgage loans?

ANSWER FIVE QUESTIONS (5*10=50)

1. a) Explain any five credit rating agencies?
(Or)
b) What is mutual fund explain types of mutual fund?
2. a) What is factoring explain factoring role in financial services?
(Or)
b) Explain forfaiting services in India?
3. a) What is lease financing? Explain different types of lease financing?
(Or)
b) Elaborate structure and funding of lease?
4. a) What are the different types of consumer finance available in India?
(Or)
b) What is the process of venture capital financing?
5. a) What is Housing finance explain the guidelines for extending equity support to housing finance companies in India?
(Or)
b) What is the role of housing finance bank in India?


Dr. M. V. SAI
CHAIRPERSON - BOS for BBA
ANDHRA UNIVERSITY
VISA KHAPATNAM-530 003